

# CAPITAL ACCESSED!

through **Native** Capital Access



**NATIVE  
CAPITAL  
ACCESS**

*Partnering to Build Tribal Economies.*

## PHX Eats Café, OGLALA LAKOTA BUSINESS OWNER



### **\$301,502 Business Acquisition Loan**

PHX Eats Café is owned by an enrolled member of the Oglala Lakota Nation who has over 30 years' experience managing the development and growth of food service related businesses on behalf of corporate entities. His most recent engagement was as a Resident District Manager for a corporate enterprise. In that capacity he oversaw corporate client accounts within the Western U.S. that included multiple cafes, outlets, and extensive catering. The Arizona campus he managed improved from one of the lowest performing accounts to the top account nationally.

After his corporate employer unexpectedly failed to win the bid to retain a large Arizona based client, our client was faced with the decision to relocate or go into business for himself. His extensive knowledge of the food services industry and entrepreneurial inclination led him to propose the purchase, improvement, rebranding, and relaunch of an underperforming café. Our client moved aggressively researching several corporate campus eateries and planned to initiate his new venture prior to the summer months. Native Capital Access was able to complete underwriting and provide financing within 30 days of application. After the property owner reconsidered tenant options and ultimately opted for a medical client, Native Capital Access underwrote our client for a second site and closed the loan late April 2016.

This loan advances the self-reliance of American Indian communities by providing access to capital that stimulates Native owned business as well as employment and training opportunities for American Indians. Our client has a history of serving the Phoenix Urban Indian community and will recruit and train Native Americans at his new business location. To learn more please visit [PHXeats.com](http://PHXeats.com)

Our mission is to advance Tribal self-determination by working as a lender and as an honest broker for unlocking capital resources necessary to build Tribal economies.

Call or visit us online to learn how we can help you make your project a success!

[www.nativecapitalaccess.com](http://www.nativecapitalaccess.com)

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